Who we are

A consortium of dedicated professionals

EBC” is the umbrella brand under which a consortium of dedicated in-house, virtual, associate Professionals & independent identical firms, with both local & International Experience come together to provide end to end Quality Advisory, Consulting & Outsourcing Services.
**Our Vision**

*Africa’s most effective corporate & business advisory, consulting and outsourcing firm.*

**Our Core Purpose**


**Our Mission**

*To provide quality yet relevant advisory, consulting and outsourcing solutions – helping corporate organizations & businesses become profitable, if possible, faster.*

**Our Core Values**

- *Passionate about what we do.*
- *Focused on long term results.*
- *Fun to work with.*
Our Divisions

We have 4 autonomous divisions to support you:

1. Product
2. People
3. Process
4. Customers
We help organizations/Businesses in figuring out whether the products or services on offer are what people need and want. Call it ‘the market’ is there market for what you are offering?

How then can we help in product development that is about satisfying the customer's needs and wants — on the flip side creating genuine demand? If you're having trouble discovering what customers desire from your company, EBC responsibility is to cover the different ways that you can determine customer wants and needs during product/service development as well as product/service revision.
See, the people function deals with the people side of business. It is concerned with increasing the effectiveness of people performance in any organization/business. Specifically stated, the People function aims at obtaining and maintaining a capable and effective workforce, motivating the employees individually and in groups to contribute their maximum to the fulfillment of organizational goals.

In order to accomplish these goals, we undertake the following functions:

- Selection—determination of manpower requirements, job analysis, nature and sources of recruitment, employee selection, and induction and follow-up.
- Training—people development.
- Promotions and transfers.
- Employee compensation—wage and salary administration.
- Employee involvement and welfare activities.
- Industrial relations—industrial discipline, industrial unrest, trade unionism, and workers' participation in management.
Policies and procedures are an essential component of any organization /Business.

Policies are important because they address pertinent issues, such as what constitutes acceptable behavior by everyone involved in the business.

Procedures, on the other hand, clearly define a sequence of steps to be followed in a consistent manner, such as how the organization will respond to any request or orders by customers.

Without these policies and procedures, chaos.

We help design business policies to promote desirable consequences for an organization, as well as prevent undesired ones.

Our specialized teams are available to help you profile, reach, attract, and retain the right customer for your company or business.

We are passionate in helping you to work with the right customers, the ones who keep you motivated and excited to keep putting out your best products and services. The longevity of your success in your organization/business actually depends on this.

The “right” client is someone who fits into your overall goals, sees the value of your products & services, and doesn’t wear you down until the meeting their needs & wants is no longer worth your time or effort. So how do you then profile, reach, attract, and retain these customers?
We are an advisory, consulting & outsourcing firm.

Our core purpose is the profitability of your business.

Our Solutions revolve around 4 key functions.

- **Process**: Helping you to fix business processes across all functions.
- **People**: How to profile, reach, attract, attach & unleash the RIGHT people.
- **Product**: Helping you develop or review existing products or services to ensure you are solving an existing problem that attracts value back.
- **Customer**: Helping you to profile, reach, attract & retain the RIGHT customer.
Join our growing list of Gold Plus Clients

Where to find us:
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